

Nasuni Leadership



Paul Flanagan, CEO

Paul Flanagan is responsible for all aspects of Nasuni's global operations. He is focused on building a world-class team of innovators whose common goal is to leverage the cloud to reinvent enterprise file storage.

Paul has a wealth of experience building and leading high growth companies. As an operating executive, he has raised over a billion dollars of financing and has taken two companies from start-up to IPO with capitalizations over \$1 billion. Paul has served as CEO at Rave Mobile Safety and StorageNetworks (IPO: Nasdaq), CFO at VistaPrint, now Cimpres (IPO: Nasdaq), and VP of Finance at Lasertron (Acquired: Corning) and Vitol Gas and Electric (Acquired: Coral Energy).

Paul has also spent 12 years as co-founder and managing director at Sigma Prime Ventures and as a managing director at Sigma Partners, where he led investments in Wordstream (acquired: Gannett), Bionx (acquired: Ottobock), ReThink Robotics, High Street Partners (acquired: HG Capital/Nair), Contently, and NS1. Paul is also a founding investor and board member for Nasuni.

Paul started his career at Ernst & Young and is a graduate of Bentley University. He is Boston, through and through.



David Grant, President

David Grant is responsible for all field operations, which include sales, marketing, alliances, professional services, customer success and experience.

Dave is a veteran marketer with 20 years of experience in senior leadership roles at software companies – from startups to multibillion-dollar operations. He joined Nasuni from Veeam Software, where he was the senior vice president of global marketing. Prior to Veeam, he served as the vice president, marketing at VMware. Dave also served as the CMO at two startups. Desktime, acquired by VMware, and Watchfire, acquired by IBM.

Dave has a master's in finance from Dalhousie University and a bachelor's in marketing from Saint Mary's University.



Andres Rodriguez, Founder & CTO

Nasuni Founder and CTO Andres Rodriguez brings passion and energy to his role refining and communicating Nasuni's technology strategy.

Andres was previously Founder and CEO at Archivas, creator of the first enterprise-class cloud storage system. Acquired by Hitachi Data Systems, Archivas is now the basis for the Hitachi Content Platform (HCP). After supporting the worldwide rollout of HCP as Hitachi's CTO of File Services and seeing the Archivas team and technology successfully integrated, Andres turned his attention to his next venture, Nasuni (NAS Unified). Delivering value-added enterprise file services on top of cloud object storage was the natural progression of Andres' cloud storage vision.

Before founding Archivas, Andres was CTO at the New York Times, where his ideas for digital content storage, protection, and access were formed. He joined The Times through its acquisition of Abuzz, the pioneering social networking company Andres co-founded.

Andres has a Bachelor of Science degree in Engineering and a Master of Physics degree from Boston University. He holds numerous patents and is an avid swimmer.



Pete Agresta, Chief Revenue Officer

Pete is responsible for growing and scaling the revenue-generating organization for Nasuni including worldwide Sales and Solution Engineering, Channel Sales and Strategic Business Development.

Pete has a wealth of experience building and leading high-performing teams for organizations at all stages and sizes. Most recently, he was the Vice President of Enterprise Sales for Pure Storage, where he led a team that more than doubled the business to over \$1B during his 4-year tenure. Prior, he was Chief Revenue Officer for LookingGlass Cyber, where he helped recapitalize the company, acquired and commercialized a threat intel platform, and grew the business over 50%. Earlier in his career, Pete spent a decade at Cisco Systems, leading the Global Financial sales teams in various sales and sales leadership roles and 7 years on Wall Street at AllianceBernstein, a leading global investment firm, as Managing Director for Middle Market Sales.

Pete lives just outside of NYC, is married and raising 4 kids. He holds a BA from Siena College and an MBA from NYU Stern School of Business.

**Russ Kennedy, Chief Evangelist**

Russ Kennedy drives product innovation at Nasuni, leading the company's product management, planning, and roadmap efforts. He has a maniacal focus on ensuring Nasuni customers derive maximum benefit from our technology.

Russ is a well-known and highly regarded storage industry executive, with more than 25 years of experience developing software and hardware solutions to address exponential data growth. Before Nasuni, Russ directed product strategy at private cloud object storage pioneer Cleversafe through its \$1.3 billion acquisition by IBM. While Russ was helping transition the product to what is now IBM Cloud Object Storage (COS), he began working with IBM partner Nasuni, and became convinced Nasuni's cloud-native global file system is the only data management technology that truly exploits the strengths of object storage.

Earlier in his career, Russ served in a variety of product management and development roles, most notably at StorageTek (acquired by Sun Microsystems), where he brought several industry-leading products to market.

An avid cyclist and hiker, Russ resides in Boulder, Colorado with his family. He has a BS degree in Computer Science from Colorado State University and an MBA degree from the University of Colorado.



Jim Liddle, Chief Innovation Officer

In 2023 Jim Liddle has been appointed as the Chief Innovation Officer of Data Intelligence and AI at Nasuni. He joined Nasuni from Storage Made Easy in 2022, where he was CEO, Chairman and Co- Founder, before being acquired by Nasuni. Prior to Storage Made Easy, Jim was European Sales and Operations Director for GigaSpaces since joining the company in 2006, to help expand its European operations.

Before GigaSpaces Jim served as General Manager Europe for Versata, a NASDAQ listed business process and rules management company. During his 6 years at Versata, Jim worked in technical, product management, and product marketing roles. Jim Liddle attended Brunel University London and has over 25 years' experience in Storage, Big Data, Middleware and Cloud technologies for high growth technology companies.



Asim Zaheer, Chief Marketing Officer

Asim Zaheer is Chief Marketing Officer (CMO) at Nasuni, the leading hybrid cloud storage solution powering global business growth. Formerly CMO of Glassbox, Asim brings over twenty years of experience working at large enterprises and early-stage startups in the technology sector.

Asim has also held CMO and SVP roles during ten years at Hitachi, Ltd., helping lead a multibillion-dollar portfolio of data infrastructure, analytics, cloud, and Internet of Things (IoT) solutions for Hitachi Vantara and Hitachi Data Systems. Earlier in his career, Asim attained extensive startup experience in marketing leadership roles with software companies Archivas and Storability, both resulting in acquisitions.

His work has been featured in numerous publications, including Harvard Business Review and The Economist. Asim holds an MBA from the University of Hartford and a B.S. in marketing from the University of Connecticut.